

Leverage AI to accelerate contract process automation and unlock insights from your contract content data

While CLMs have helped many organizations streamline their contract lifecycle, the process of evaluating risk and identifying key language within contracts has been largely manual and expensive—slowing the pace of business, increasing portfolio level risk and stunting business agility.

DocuSign CLM+ adds AI-driven analytics to DocuSign's market-leading CLM product. This combination helps organizations automate workflows intelligently across the entire contract lifecycle. The result is greater visibility into risks and opportunities at radically less cost than reliance on manual analysis of inbound and stored contracts.

Analytics and intelligence across the entire contract lifecycle

Calculate risk instantly

Ingest contracts, calculate risk and make smarter negotiating decisions. Access risk scores from within CLM or Microsoft Word to inform edits, approvals and next steps.

Drive workflow intelligently

Route work based on risk scores and analysis of clause content—for example, contracts with high-risk clauses go to escalated review.

Surface insights easily

Identify and act-on risks, obligations and opportunities hidden across the entire contract portfolio. Enable true business agility through complete contract visibility.

The screenshot displays the DocuSign CLM+ Analysis interface. On the left, a sidebar contains navigation options: 'View' (Sales Scorecard Demo), 'Tasks' (40 High Risk, 13 Medium Risk, 44 Low Risk, 97 items), 'Activity', and 'ESR PDF'. The main content area shows a risk score of 40 (High Risk) with a bar chart. Below this, three items are listed under 'Assignment & Change of Control' with a 'No Extraction' status. The right side of the interface shows a document preview titled 'MASTER SERVICES AGREEMENT' with text including 'This Master Services Agreement (\"Agreement\"), dated November 1, 2015 (\"Effect between TALLY, Inc. (\"Customer\") and ACME, LLC (\"ACME\"))...' and sections for 'TERMS AND INTERPRETATION', 'Definitions', 'Interpretation', and 'Contract for Services'.

Accelerate the inbound and outbound contract processes using a single platform.

CLM+ is an AI-infused platform to manage all contracts, contract processes and contract data

Key capabilities

Analyzer

Accelerate CLM negotiations

AI-based clause analysis for incoming agreements

Analyzer's purpose-built contract AI breaks agreements down to their core components, delivering an interactive list of clauses for fast, easy review and analysis of agreements based on the legal concepts they contain.

Risk scoring of contract content to guide faster action

Analyzer provides shareable, easy-to-understand "red-yellow-green" risk scores for contract clauses—whether present or missing—based on the organization's legal and business policies. Teams can configure multiple scorecards to meet a range of use cases.

CLM

Drive intelligent CLM workflows

Orchestrate complex workflows

Set up a workflow to conditionally route contracts based on the detected risks or content of a document directly within a CLM workflow. The result is accelerated contract cycle times and improved communication between sales, procurement and legal teams.

AI-driven insights streamline workflows

Clause level approvals automatically route the contract and highlight the section for review. This lowers the chance of legal teams missing an important change. The benefit is less time and manual effort is required by contract administrators and legal reviewers.

Insight

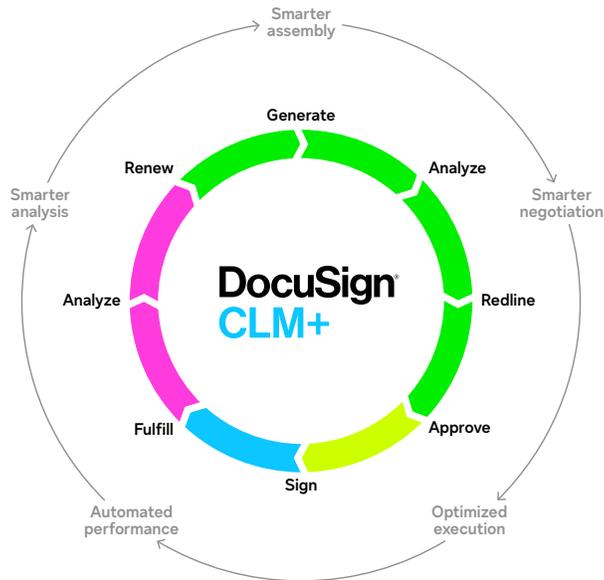
Surface insights easily

Unlock answers contained in your contracts

CLM+ delivers AI-powered analysis of agreements to uncover organizational risks, obligations and opportunities. Search and analyze all your contracts regardless of which enterprise system they reside in. Connect to your network files and external applications like Box, Sharepoint or SAP.

Gain actionable insights to drive business value

Advanced analytics quickly deliver actionable insights. Contract teams can easily spot trends in contract types and activity and react to external events and business threats.



About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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