

You need a modern system of agreement. Here's why.

Achieving business priorities requires an automated, connected agreement process. The DocuSign Agreement Cloud digitally transforms how you prepare, sign, act on and manage agreements.

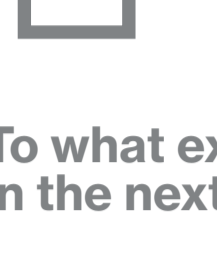
Top priorities for organizations today



Improving customer experience **74%**



Strengthening security and compliance **72%**

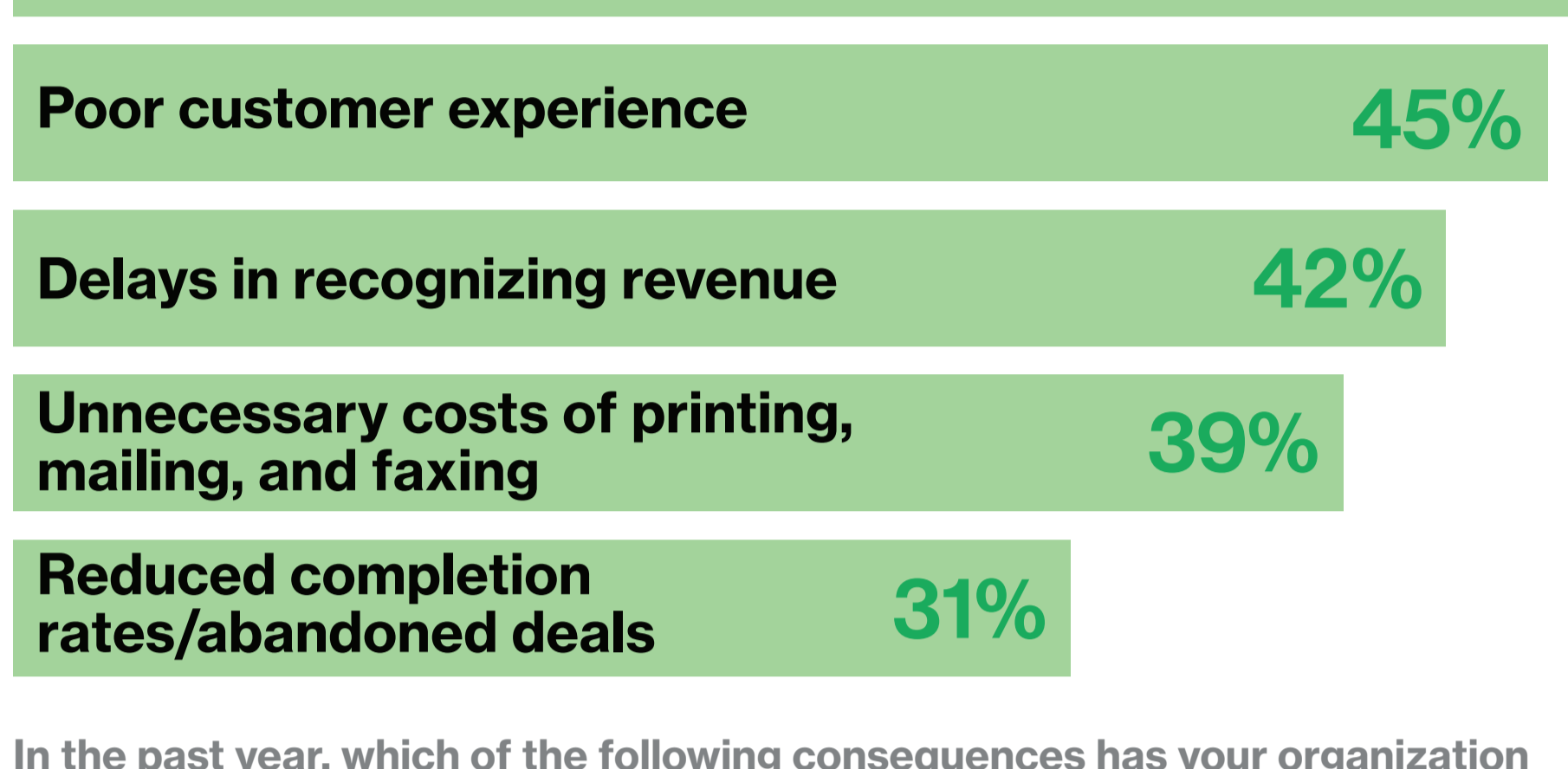


Increasing employee productivity **69%**

To what extent are the following initiatives priorities for your company in the next year?

But there's a problem. Inefficient and manual agreement processes block business success.

Top consequences of outdated processes



In the past year, which of the following consequences has your organization experienced as a result of inefficient and/or manual agreement processes?

Top problems you encounter with paper-based processes

When preparing agreements

- 1** Inefficiency from re-entering data from systems to agreements
- 2** Rework due to errors
- 3** Difficulty maintaining security and compliance

When signing agreements

- 1** Lack of visibility
- 2** Delays due to errors
- 3** Delays in routing and obtaining signatures

When acting on agreements

- 1** Manual routing of agreements
- 2** Inefficiency from re-entering data from agreements to systems
- 3** Rework due to errors


When managing agreements

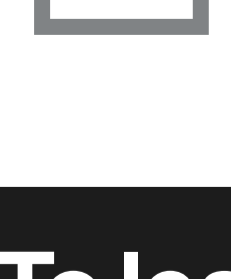
- 1** Inability to search all text effectively in agreements
- 2** Risk
- 3** Difficulty maintaining security and compliance

The DocuSign Agreement Cloud automates and connects the entire agreement process to help organizations reach their business goals.

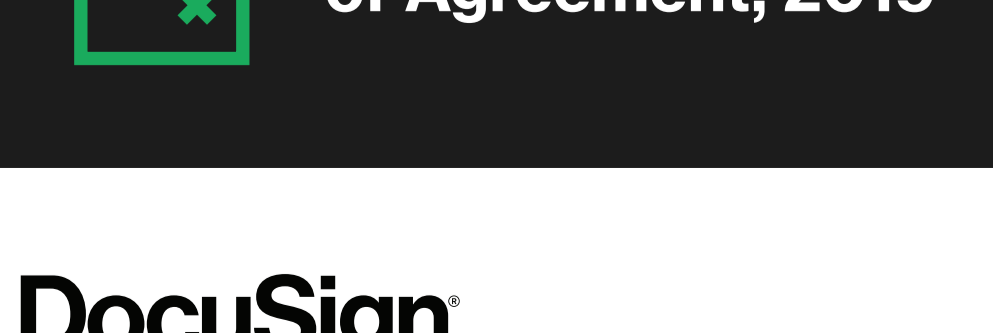
Results for a pharmaceutical company using DocuSign

 **15 minutes** to get a contract signed, compared to days or weeks.

 **\$25** saved with each digital envelope, multiplied by...

 **300,000+** digital envelopes in the last year.

To learn more, download *The State of Systems of Agreement, 2019*, a Forrester Consulting Thought Leadership Paper commissioned by DocuSign.



The State of Systems of Agreement, 2019