

Your clients have transitioned from paper-driven processes to completely digital workflows that reduce cost and increase efficiency. Both individuals and large corporations rely on electronic signature to match their mobile work styles and expectations. Now your firm can join your clients in the 21st century with e-signatures and Digital Transaction Management (DTM) from DocuSign. DocuSign technology helps you streamline processes and improve client satisfaction while satisfying enforceability.

## Satisfy Enforceability

DocuSign ensures your documents are legal and enforceable in civil and common law jurisdictions. All documents are digitally sealed with industry standard technology that indicates the electronic signature is valid and the document has not been tampered with. DocuSign also maintains a complete, automated history of every activity, including: viewing, printing, sending, signing or declining. Every signed DocuSign document also comes with a court admissible certificate of completion that provides evidence of the signing process, and establishes the who, what, when and how of the document signing ceremony. With DocuSign you can be confident you are relying on technology that satisfies current regulations and statutes such as the Uniform Electronic Transactions Act (UETA) and the Federal E-Sign Act.

## Industry Leading Authentication

DocuSign technology allows you to make sure your signers are who they say they are. Multiple levels of authentication based on email, access code, SMS, phone and geo-location increase the thresholds required by signers to prove their identity before accessing documents. DocuSign also accepts and records authentication by other systems that are integrated with DocuSign via industry-standard protocols.

## Protect Document Security

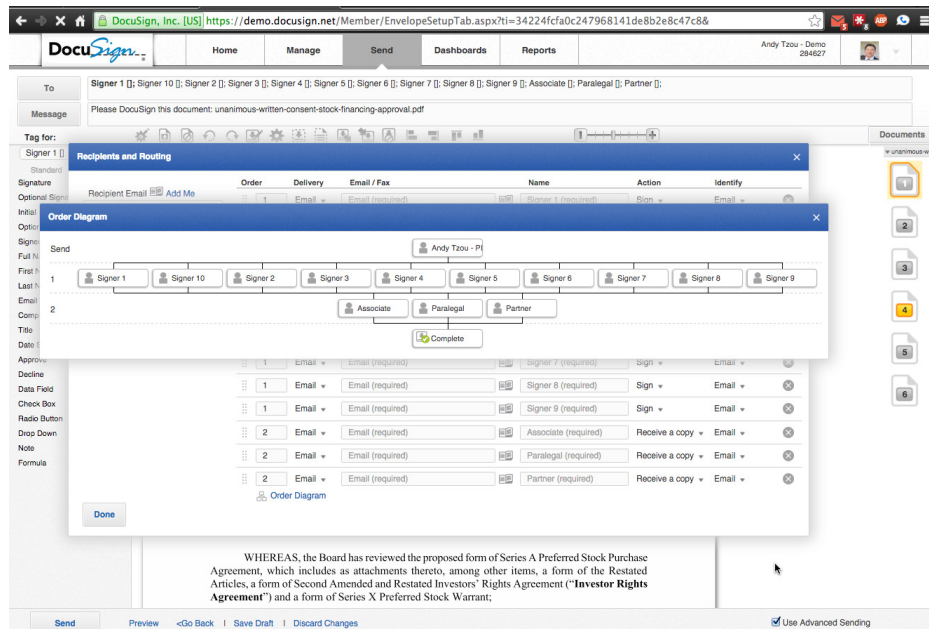
DocuSign is a secure platform for capturing confidential information and data, such as medical history and credit cards. Leading firms choose DocuSign because our secure cloud infrastructure provides confidence that only you and your counterparties can read your documents. DocuSign has implemented technical and logical firewalls to ensure that even DocuSign employees can't access your documents.

DocuSign is the only Digital Transaction Management company that is ISO 27001 certified as an information security management system (ISMS). For clients who do business in Europe, DocuSign offers 3rd party cloud-based digital certificate and time-stamping integration through its partnership with OpenTrust. In 2014, DocuSign acquired Comprova, further expanding its global trust network to offer secure digital transactions in Latin America.

## Increase Efficiency

Sending contracts through email generates hundreds of back and forth messages, making it difficult to track the status of agreements that have been sent out. With contracts buried in the inbox, you have no clear way to see which ones have been signed, leading to valuable hours wasted trying to track the status. DocuSign gives you one central location to look up the status of your agreements and easily send reminders or follow up with your clients.

DocuSign templates enable you to rapidly prepare documents for all your repeatable processes, such as: retention agreements, board actions, collective action notices and more. DocuSign templates automate signature placement and calls to action, simplifying the process for you and your clients. DocuSign automated workflows help make non-billable hours as efficient as possible, ultimately reducing overall cost to your firm.



## Improve Client Satisfaction

Legal proceedings involve the exchange of large volumes of documents across your client organizations and throughout your firm. Obtaining the necessary signatures in a timely manner can be cumbersome and often confusing for the client. With e-Signature from DocuSign, users have an intuitive, easy-to-use interface. They receive alerts in their inbox so they can quickly return signed documents. Advanced workflow capabilities enable requestors to customize signor order.

Your clients lead a mobile lifestyle and expect to access documents and systems on any device. DocuSign's native apps for iOS, Android, and Windows 8 let them sign documents on their smartphone or tablet anywhere, anytime. DocuSign also supports in-person signing using mobile devices, enabling you to use electronic signatures even when clients visit your office in person. By making it easier for clients to work with your firm, you immediately increase client satisfaction.

## Ensure Retention of All Documents

Signed documents and audit trails are maintained in DocuSign's tamper-proof storage system, providing easy but secure access to all your DocuSign documents as well as records of such access, providing valuable audit compliance and real-time visibility.

## Improve Compliance

DocuSign ensures your documents are legal and enforceable in a court of law. Powerful information gathering and transaction logging including robust authentication, encryption, tamper seal certificates, and a chain of custody audit trail protects your contracts from repudiation claims and keeps you out of court.

## Law Firm Use Cases

- Retention agreements
- Power of Attorney agreements
- Asset Purchase agreements
- Confidentiality agreements
- Shareholder agreement
- Merger and acquisition agreements
- Employment contracts
- Class action communications
- HIPPA compliance
- Client medical releases
- Document retention

## Sample Customers



The Global Standard for  
Digital Transaction Management™

### About DocuSign

DocuSign® is the Global Standard for Digital Transaction Management™. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.

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