

## Know what you're agreeing to, before you sign

Every incoming agreement carries risk—that's why contracts need to be carefully reviewed and negotiated. But a lengthy negotiation process overburdens valuable legal resources and can lead to business delays, increased costs and a poor experience for all involved.

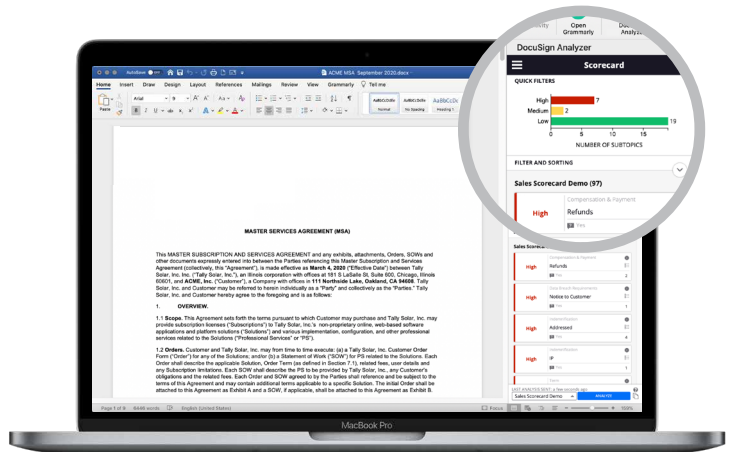
### DocuSign Analyzer

DocuSign Analyzer helps organizations negotiate better agreements, faster, with the power of AI.

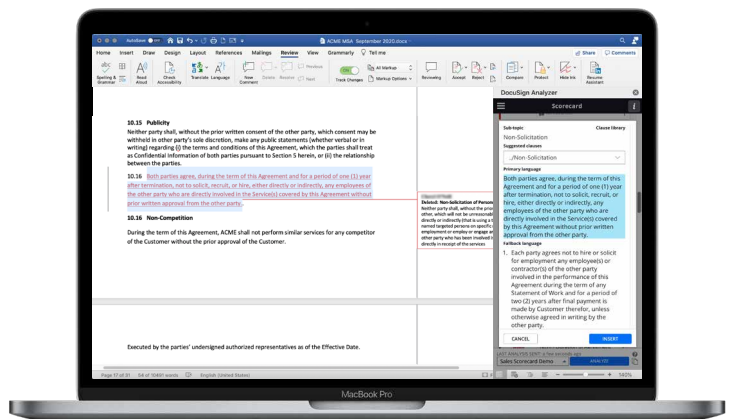
- Extract key terms and clauses from inbound agreements automatically
- Generate interactive risk scorecards based on your company's legal and business policies
- Quickly access pre-approved alternate clauses so you can "fix-it-before-you-sign-it"
- Get more business done while reducing organizational risk
- Enable a smoother, less tedious negotiation process for everyone involved

Analyzer brings the proven advanced contract analytics of DocuSign Insight to the pre-execution stage of your agreement process. It transforms the review and negotiation of inbound agreements with automated clause and term extraction as well as configurable, in-depth risk analysis. With Analyzer, you'll always have a clear understanding of what you're being asked to sign—before it's too late to negotiate a better agreement.

Analyzer is available as an add-on to Insight and further integrates with DocuSign CLM and DocuSign eSignature, supporting a seamless workstream to help organizations automate and connect their entire agreement process.



Analyzer delivers an interactive risk scorecard right in Microsoft Word for easy navigation and fast review.



Analyzer provides single-click access to recommended replacement terms to streamline contract editing.

## Key capabilities

### AI-based clause analysis for incoming agreements

Analyzer's purpose-built contract AI breaks agreements down to their core components, delivering an interactive list of clauses for fast, easy review and analysis of agreements based on the legal concepts they contain.

### Risk scoring of contract content to guide faster action

Analyzer provides shareable, easy-to-understand "red-yellow-green" scorecards calling out terms of interest—whether present or missing—based on the organization's legal and business policies. Teams can configure multiple scorecards to meet a range of use cases.

### Familiar user experience via Microsoft Word

Analyzer delivers its functionality via a Microsoft Word sidebar, enabling teams to easily review and edit agreement without leaving Word. Analyzer is also compatible with Word Online for cloud-based review.

### Direct access to your library of pre-approved clauses

Analyzer makes it easy to edit existing contract text with pre-approved language from your organization's legal team. Just click in the sidebar to add recommended primary or fallback language from the clause library to the agreement text.

### Workflow and routing integration with DocuSign CLM

Analyzer both enhances and benefits from the robust workflows of DocuSign CLM, enabling intelligent routing to just the right stakeholders based on risk analysis. Key Analyzer functionality can also be accessed directly within the CLM document preview.

## Representative Contract Types

- Master Service Agreements (MSA)
- Master Hosting Agreements (MHA)
- Non-Disclosure Agreements (NDA)
- Statements of Work (SOW)
- Sales Agreements
- Purchase Agreements
- Licensing Agreements
- Consulting Agreements
- Contractual Amendments

## DocuSign Analyzer for Sales

Analyzer empowers sales teams to operate with a higher degree of self-sufficiency, in compliance with corporate policies. Routing based on assessed risk makes efficient use of valuable legal resources and enables sales leaders to close deals faster.

## DocuSign Analyzer for Legal

Analyzer intelligently accelerates contract review, with term analysis, customized risk scorecards and direct access to primary and fallback language for instant editing. Reviewers can work within Microsoft Word, Word Online, or the DocuSign CLM web application.

## DocuSign Analyzer for Procurement

Analyzer helps procurement teams confidently negotiate third-party supplier agreements by automatically identifying high-risk terms based on the organization's own legal standards—so they can be addressed before they become binding obligations.

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### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

DocuSign Canada Ltd.  
40 King Street West, 41st Floor  
Toronto, ON M5H 4A9

[docusign.ca](https://www.docusign.ca)

For more information  
[canada@docusign.com](mailto:canada@docusign.com)  
+1-877-720-2040